## JICMAIL

**GOLD** 

**User Engagement Tasks - Advertisers** 





primary

application for:

INSIGHT

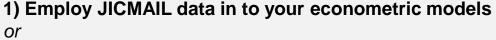


**GOLD** 

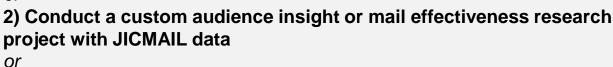
**EXPERT** 



KEY TASKS to be completed within 6 months of initial training session



**CRM** 





4) Create a JICMAIL use case / case study

**KEY TASKS** 



- Create detailed media schedules and reach and mail frequency curves using IPA Touchpoints
- Strategically assess mail's role in the media mix through TGI, YouGov or Touchpoints
- Analyse custom JICMAIL datasets to create specific insight bespoke to your competitive set

## How to get Gold webinar

View the How to Get Gold webinar for help with achieving your JICMAIL Gold.

GOLD

**EXPERT** 







## Gold – to complete within six months

GOLD

**EXPERT** 



**COMPLETE WITHIN** 

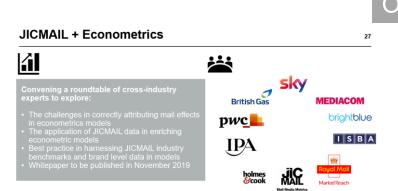
6 months

Gold tasks must relate to an actual revenue opportunity. Producing a JICMAIL case study / use case is strongly recommended

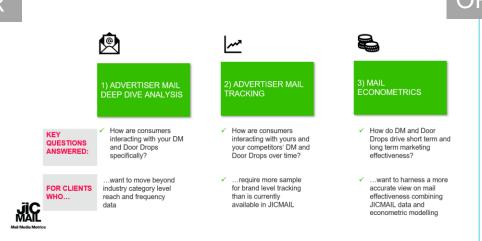
1) Employ JICMAIL data in to your econometric models

2) Conduct a custom audience insight or mail effectiveness research project with JICMAIL data

3) Uncover hidden audience or channel insight using JICMAIL with IPA TouchPoints or TGI







Mail delivers reach and frequency to multi-channel campaigns

TV, DIGITAL, PRINT, DM TV, DIGITAL, PRINT, DM, DOOR

